Are You Flipping Out or Flipping In?: The How's, Why's, and What's of the Flipped Classroom Model

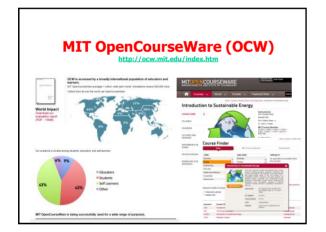
> Curtis J. Bonk, Professor, Indiana University cibonk@indiana.edu

> http://mypage.iu.edu/~cjbonk/



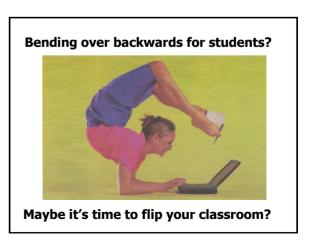
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# Type in "Flipped classrooms Army" and what do you get?







# What else do you get?



# **February 5, 2014**

Lessons Learned from 1,125 Flipped Classrooms
It's been 40 years since the Army first experimented with competency-based learning, Peter D. Lenn

Lessons Learned from 1,125 Flipped Classrooms

It's been 40 years since the Army first experimented with competency-based learning



### **February 5, 2014**

Lessons Learned from 1,125 Flipped Classrooms It's been 40 years since the Army first experimented with competency-based learning, Peter D. Lenn

The solution they decided to test was what we now call the "flipped classroom". After initial successes, the Army opened 1125 learning centers in every combat arms battalion worldwide. They also converted Advanced Individual Training schools to the flipped model. The result was the army was able to train over 500,000 soldiers for highly technical jobs with 85% reaching A-level competence in 40% less time than the prior conventional courses.



# **February 5, 2014**

Lessons Learned from 1,125 Flipped Classrooms It's been 40 years since the Army first experimented with competency-based learning, Peter D. Lenn

"Today's flipped classroom dictates that students watch lessons at home in order to increase classroom time for practice and intervention. Note that in the Army's learning centers the soldiers watched lessons in the classroom rather than at home."



# **February 5, 2014**

Lessons Learned from 1,125 Flipped Classrooms It's been 40 years since the Army first experimented with competency-based learning, Peter D. Lenn

https://www.edsurge.com/n/2014-02-05-lessons-learned-from-1-125-flipped-classrooms

"This experience with the Army led to our developing programs that have served more than 400,000 high school and college students."



# **February 5, 2014**

Lessons Learned from 1,125 Flipped Classrooms
It's been 40 years since the Army first
experimented with competency-based learning,
Peter D. Lenn

The key ingredients of the flipped classroom are:

- The students learn by doing in class—memorizing, drilling with questions or flashcards, solving problems and writing essays and papers.
- 2. The teacher's principal activity in class is to help individual students, one at a time, mostly when asked by the student.
- Each student progresses from one lesson to the next only after demonstrating competence of the current lesson.



# February 12, 2014 (3:10 video) DODDS-Europe teachers find success with 'flipped classroom' approach.

Stars and Stripes, Jennifer H. Swan KAISERSLAUTERN, Germany

http://www.stripes.com/news/dodds-europe-teachers-find-success-with-flipped-classroom-approach-1.2662



# February 12, 2014

# DODDS-Europe teachers find success with 'flipped classroom' approach,

Stars and Stripes, Jennifer H. Swan KAISERSLAUTERN, Germany

- Welcome to "flipped mastery," an innovative approach to learning that a group of Department of Defense Dependents Schools-Europe teachers in Germany are using to help more students succeed in math.
- Flipped learning is a growing trend in U.S. military and stateside classrooms. Students watch their teachers' video lectures at home and do their "homework" in class.

# February 12, 2014

# DODDS-Europe teachers find success with 'flipped classroom' approach,

Stars and Stripes, Jennifer H. Swan KAISERSLAUTERN, Germany

"We tried lots of things — we tried project-based learning; we tried cooperative groups," Kelly said. "The bottom line is, we would get students that were not prepared. They come to your classroom ... they don't know things they should know already. Then we expect them to learn algebra at a higher level. It just wasn't happening; they weren't doing the work. They were confused." What sold the teachers on "flipped mastery" was the "mastery."

# Question #1: How to get them to do the work before class?

- Model it
- Points awarded
- Test on it, email back 2-3 answers
- Make it an expected part of the community
- · What else?

# Question #2: How else motivate students to flip?

- · Grade their prework
- Inspire
- Share the purpose, rationale, objectives
- Use it
- Bring back former students for testimonials
- Build on it (not a one-off activity)

# February 12, 2014

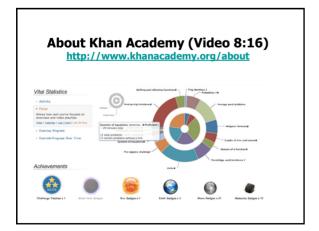
# DODDS-Europe teachers find success with 'flipped classroom' approach,

Stars and Stripes, Jennifer H. Swan KAISERSLAUTERN, Germany

"After the first year of flipping, the Algebros compared their first semester of "flipped mastery" math to the same first semester a year ago of traditional math. Brust, Sullivan and Kelly had 77 D's and F's — out of 265 students — at the end of first semester traditional math during the 2010-2011 school year. The number of D's and F's dropped to 29 at the end of the first full semester of flipping in 2011-2012."

# How did this come about? http://www.khanacademy.org/. #MANNCADEMY CAMEN COMEN ABOUT DOWNTE COMEN TO SERVE STATE LEARNING TOWNTE COMEN TO SERVE STATE LEARNING TOWNTE STATE STATE LEARNING TOWNTE STATE STA







# Salmon Khan (2012). The One World Schoolhouse.

"The old classroom model simply doesn't fit our changing needs. It's a fundamentally passive way of learning, while the world requires more and more active processing of information."





# Salmon Khan (2012). The One World Schoolhouse.

He explains that if students have consumed learning content before class, "teachers can then carve out face time with individual students who are struggling; they can move away from rote lecturing and into the higher tasks of mentoring, inspiring, and providing perspective."





#### **Reusable Khan**

Lacking Teachers and Textbooks, India's Schools Turn to Khan Academy to Survive, NY Times, Anupama Chandrasekaran, Oct. 15, 2012

The New Hork Times | International Herald Tribune



Students at Sree Karpagavalli Vidhyalaya school in Chennai, Tamil Nadu, watching Khan Academy math videos.

# The Flipped Classroom Enables Personalized Learning

Microsoft Educator Network

Aaron Sams and John Bergmann's book Flip Your Class: Reach Every Student in Every Class Every Day; "15 Reasons To Flip Your Classroom" speak to personalized learning:

- Helps struggling students;
- · Increases instructor-learner interaction:
- Allows for different learning rates or speeds;



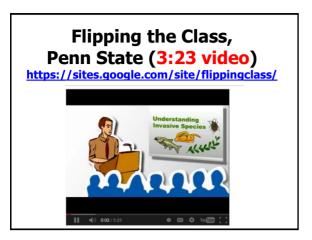
# **The Flipped Classroom**

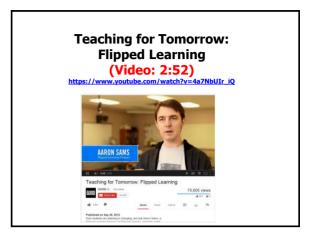


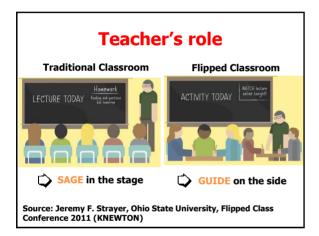
# What is Flipped Classroom?

- A model of learning that rearranges how time is spent both in and out of class to shift the ownership of learning from the educators to the students (The NMC horizon report, 2014).
- The Flipped Classroom inverts teaching methods, delivering instruction online outside of class and moving homework into the classroom.
- Students watch online lectures at home at their own pace, communicating with peers and teachers via online discussion.

Source: Demski, J. (2013), Illustration by Peter Hoey

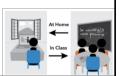






# Why is it significant?

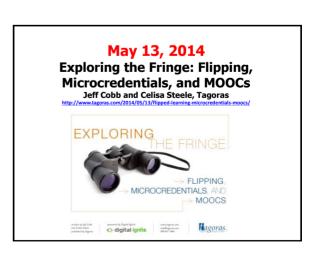
- Students can watch, rewind, and fast-forward as needed while they cannot stop to reflect upon what is being said in traditional classroom.
- Devoting class time to application of concepts might give instructors a better opportunity to detect errors in thinking.
- Collaborative projects can encourage social interaction among students to support their peers.



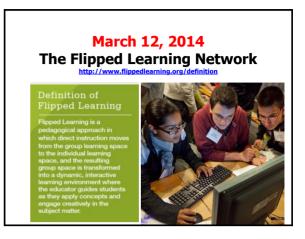
# **6 Expert Tips for Flipping**

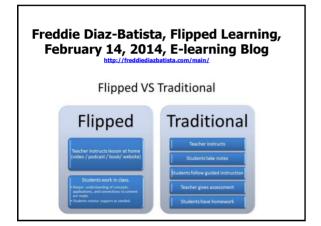
- 1. Use existing technology to ease faculty and students into a flipped mindset.
- 2. Be up front with your expectations.
- 3. Step aside and allow students to learn from each other.
- 4. Assess students' understanding of pre-class assignments to make the best use of class time.
- 5. Set a specific target for the flip.
- 6. Build assessments that complement the flipped model.

Source: Jennifer Demski, Campus Technology, 23 January 2013

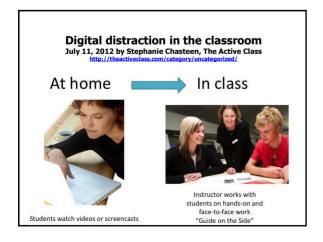


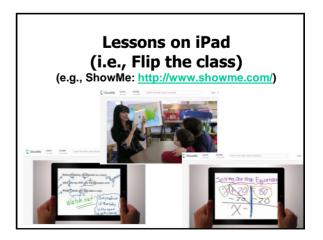












# Digital distraction in the classroom

July 11, 2012 by Stephanie Chasteen, The Active Class

"I no longer go to work to 'perform' five times a day; instead, I look forward to going [to class] and interacting with my students all day," says high school teacher Jonathan Bergmann...In the flipped class, instructors create video podcasts for students to watch — either of lectures, or solving a problem, or demonstrations — and post those for the students to watch at home.



# Flipping The Large Enrollment Psychology Classroom - NC State

(Video: 3:45)

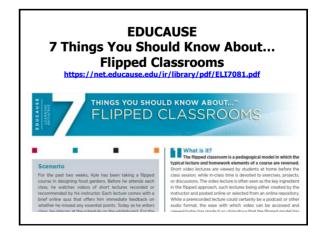
https://www.youtube.com/watch?v=QTDQaaVWEzI



# Ohio State Chemistry Flips the Classroom (Video: 1:10) https://www.youtube.com/watch?v=6FA\_hCmfsp8







# My First Attempt to Flip

- · Ask students to watch weekly lectures.
- · Reflect on key concepts.
- · Instructors helps moderate it.



# Freddie Diaz-Batista, Flipped Learning, February 14, 2014, E-learning Blog

"One of the big mistakes we made when we pioneered this model is that we focused too much on video. We now like to use the term "learning object" when we talk about the flipped classroom. A learning object can include videos, but it also can be resources such as online simulations, books, and periodicals."

# **April 30, 2014**

Flipped learning skepticism: Can students really learn on their own?, Robert Talbert, Chronicle of Higher Education

Unfortunately this is a common misconception about the flipped classroom: That it's "learning on your own" without *any* guidance or support from an instructor. I told a story in my previous post about trying to teach a friend how to play a game by giving him the instruction manual and then walking away. Whatever this is, it's *not* flipped learning.

# **April 30, 2014**

Flipped learning skepticism: Can students really learn on their own?, Robert Talbert, Chronicle of Higher Education

A misconception about the flipped classroom itself, that it is a pedagogy of abandonment, where students are loaded up with books and videos but then left to fend for themselves. This is not the intent of flipped learning at all! The idea in the flipped classroom is to leverage human and electronic resources to teach students how to learn for themselves.

#### **April 30, 2014**

Flipped learning skepticism: Can students really learn on their own?, Robert Talbert, Chronicle of Higher Education

A well-designed flipped classroom, on the other hand, not only helps students master content knowledge but also gives them practical experience with learning how to self-learn...For me, this is built into <a href="mailto:the Guided Practice assignments">the Guided Practice assignments</a> that my students get.

#### March 12, 2014

The Flipped Learning Network
http://www.flippedlearning.org/definition
April 1, 2014

Toward a common definition of "flipped learning", Robert Talbert, Chronicle of HE

#### Four pillars:

Flexible environment (various modes of learning)

Learning culture (student-centered inquiry)

Intentional content (direct instruction b4 class)

Professional educator (reflective and accessible; collaborates and perfects one's craft)

# Flexible Environment

F.1 I establish spaces and time frames that permit students to interact and reflect on their learning as needed. F.2 ☐ I continually observe and monitor students to make adjustments as appropriate. F.3 □ I provide students with different ways to learn content and demonstrate mastery.

# **Learning Culture**

☐ I give students opportunities to engage L.1 in meaningful activities without the teacher being central. **L.2** ☐ I scaffold these activities and make

them accessible to all students through differentiation and feedback.

# **Intentional Content**

I.1 ☐ I prioritize concepts used in direct instruction for learners to access on their own. ☐ I create and/or curate relevant content **I.2** (typically videos) for my students. ☐ I differentiate to make content accessible **I.3** and relevant to all students.

# **Professional Educator**

I.1 ☐ I prioritize concepts used in direct instruction for learners to access on their own. **I.2** □ I create and/or curate relevant content (typically videos) for my students. ☐ I differentiate to make content accessible **I.3** 

and relevant to all students.

# **April 1, 2014**

Toward a common definition of "flipped learning", Robert Talbert, **Chronicle of HE** 

Goal:

Self-regulated learning **Enhanced problem solving abilities Confident problem solvers** Desire to learn on one's own



# May 13, 2014

**Exploring the Fringe: Flipping,** Microcredentials, and MOOCs Jeff Cobb and Celisa Steele, Tagoras

# **Essential Goals of the Flipped Class:**

- · From lecture as primary;
- · From instructor-centered environment;
- · From individual to collaborative.



# May 13, 2014

Exploring the Fringe: Flipping, Microcredentials, and MOOCs

Jeff Cobb and Celisa Steele, Tagoras

#### **May Require:**

- · More time and effort to prepare;
- · Resource investments;
- Prepared learners;
- · A different instructional philosophy;
- · Active participation.

### May 13, 2014

Exploring the Fringe: Flipping, Microcredentials, and MOOCs

Jeff Cobb and Celisa Steele, Tagoras

#### **Flipped Content Includes:**

- Video captured from conferences;
- Webinar recordings;
- · Brief audio or video interviews;
- · Screen recordings;
- · Various publications.



### May 13, 2014

Exploring the Fringe: Flipping, Microcredentials, and MOOCs

Jeff Cobb and Celisa Steele, Tagoras

#### **Class time spent:**

- · Problem solving activities;
- · Case studies;
- · Facilitated discussion;
- · Other.



# May 7, 2014

# 6 Myths of the Flipped Classroom

Joshua Kim, Inside Higher Ed

http://www.insidehighered.com/blogs/technology-and-learning/6-myths-flippedclassroom#sthash.tm/2e5gl4.dpbs

- · Proponents despise lectures
- Must get rid of lectures
- Students will stop coming to class
- Requires much technical knowledge
- Requires huge prep time (half true)
- · Teaching evals will suffer (true)



# "Flipping", TechSmith's e-learning trainers series part 5 (Video: 2:54)

https://www.youtube.com/watch?v=BXSBcM0RhB0&feature=re



Uploaded on Dec 2, 2010 Two teachers. Two Presider

# **The Flipped Classroom**

(Video: 2:14)



The Flipped Classroom

300,540 views

Uploaded on Dec 16, 2018 Peer into Aaron Sarro' classroom as he explains sity he Ripped his

# February 2013

7 Myths about the Flipped Classroom, debunked, Julie Schell, Director at the Center for

Teaching and Learning and an Assistant Clinical Professor at The University of Texas at Austin

- Proponents despise lectures
- · Must get rid of lectures
- · Students will stop coming to class
- · Requires much technical knowledge
- Requires huge prep time (half true)
- · Teaching evals will suffer (true)

# Flipped Classroom Research



# Influences on cooperation, innovation and task orientation

Strayer, J. F. (2012). How learning in an inverted classroom influences cooperation, innovation and task orientation. *Learning Environments Research*, 15(2), 171-193.

- This article compares the learning environments of an inverted introductory statistics class with a traditional introductory statistics class at the same university
- Students in the introductory statistics class were first less satisfied with the structure of flipped classroom than the traditional one, but became comfortable and open to cooperative learning and innovative teaching techniques.
- The stability and connectedness of classroom learning communities seem to be high at the end of the class.

# How to embed inquiry and design projects

Warter-Perez, N., & Dong, J. (2012). Flipping the classroom: How to embed inquiry and design projects into a digital engineering lecture. In *Proceedings of the 2012 ASEE PSW Section Conference*.

- Faculty at California State University flipped one introduction to Digital Engineering course with the goal of increasing quality of learning for collaborative project-based learning
- The intention of the class was to address the prevalence of passive learning in engineering classroom and the limitation of professor-student interaction in the large-scale classroom.
- In the course of analysis, they found that flipping classroom was effective in general, especially improving understanding of course materials and develop design skills.

# Inverted classroom model in engineering statistics

Papadapoulos, C., & Roman, A. S. (2010). Implementing an inverted classroom model in engineering statistics: Initial results. American Society for Engineering Statistics.

- The researchers implemented an inverted classroom model in engineering statistics.
- Students were cooperative each other, and progressed through the learning materials faster with a greater depth of understanding.
- The researchers have done both pre and post tests, and it turned out that student performance is promising, exceeding test scores those in the traditional learning environment.

# Flipped classrooms give every student a chance to succeed

Green, G. (2012). My view: Flipped classrooms give every student a chance to succeed. *Cnn., May, 31*.

- Teachers in Clintondale High School located in Detroit implemented the flipped classroom.
- Students received three videos per week, and they are all about 5 to 7 minute videos.
- With the students come prepared, the instructors were able to use the classroom time for facilitating interactive activities or discussions.
- The increased ability to receive instant feedback, more oneon-one time with their teacher when they did not understand difficult concepts, less frustration with new content, and extra time at home to revisit content as needed.

# May 13, 2014 Exploring the Fringe: Flipping, Microcredentials, and MOOCs Jeff Cobb and Celisa Steele, Tagoras http://www.tagoras.com/2014 /05/13/flipped-learning: microcredentials-moocs/



# May 21, 2014

Missouri State U Improves Learning
Outcomes With Flipped Course, Leila Meyer

http://campustechnology.com/Articles/2014/05/21/Missouri-State-U-Improves-Learning-Outcomes-with-Flipped-Classroom.aspx?p=1

Introductory Psychology (changed fall 2012).
Old Version = 30 percent improvement.
Flipped Class = 76 percent improvement
DFW rate from 24 percent to 18 percent

"and this is a much more rigorous course now" said Hudson. "When you think about it in terms of dollars and retention, that's pretty significant."."

# May 21, 2014

Missouri State U Improves Learning Outcomes With Flipped Course, Leila Meyer

http://campustechnology.com/Articles/2014/05/21/Missouri-State-U-Improves-Learning-Outcomes-with-Flipped-Classroom.aspx?p=1

"We've had a lot of great response from colleagues about what we've done to the class and the kind of outcomes we've achieved," she said. "Students love the course. They understand that engaging with the material in this way has really helped them to learn and ultimately perform better on exams."

# May 21, 2014

Missouri State U Improves Learning Outcomes With Flipped Course, Leila Meyer

http://campustechnology.com/Articles/2014/05/21/Missouri-State-U-Improves-Learning-Outcomes-with-Flipped-Classroom.aspx?p=1

Hudson thinks the flipped classroom model has helped her as an instructor, too. "I feel like I'm freed up from the content," said Hudson. "I don't feel like I'm tied to going through the content in class because I can check MyPsychLab to see what content the students are understanding and what they've already mastered and where I need to put my focus and my energy for that class time together."











The Learning Studio: First-year medical students work in teams in the learning studio, a radical departure from the lecture hall. "One of the goals of this whole model—of having students do a lot of the learning themselves rather than passively listening—is that they need to be lifelong learners," says Randolph Canterbury, senior associate dean for education. (called the "flattened classroom")

#### **Flattened Classrooms and Learning Studios**

Adjusting the Prescription: The School of Medicine overhauls its century-old educational approach.

Maura Singleton, February 2011, University of Virgin http://uvamagazine.org/articles/adjusting the prescr





The newly expanded Medical Simulation Center lets medical trainees practice skills and case scenarios in clinical settings that mimic actual situations. Outside the operating room, a technology specialist manipulates vital signs on a patient simulator and controls the cameras recording the session.

#### **Flattened Classrooms and Learning Studios**

Adjusting the Prescription: The School of Medicine overhauls its century-old educational approach.

Maura Singleton, February 2011, University of Virginia http://uvamagazine.org/articles/adjusting\_the\_prescription/



# **Flipped Class Example: Mobile Apps for the CPR Training**



# **April 30, 2014**

New Learning Hubs Locations Hosted by The New York Public Library and Seven Other International Partners, Coursera Blog

http://blog.coursera.org/post/84322385012/new-learning-hubs-locations-hosted-by-the-new-york



# April 21, 2014 (6:52 video)

Multimedia Assignments: Not Just for Film Majors Anymore (student and instructor produced videos) Chronicle of Higher Education, Danny Ledonne







# April 21, 2014 (6:52 video)

Multimedia Assignments: Not Just for Film Majors Anymore (student and instructor produced videos) Chronicle of Higher Education, Danny Ledonne

### **Video production fosters**

- Engaging more senses and learning styles
- Deeper engagement
- Content reflection
- · Can be shared and reused

# April 21, 2014

# Microflipping:

a Modest Twist on the 'Flipped' Classroom Chronicle of Higher Education, Sam Buemi

"But in practice, the flipped classroom often feels like an all-or-nothing endeavor that does not serve students as well as it could. Instructors typically either invest in flipping classes—using social media, video-editing software, or other bells and whistles of educational technology—or they don't. What if, instead, we used a partially flipped classroom—the "microflipped" classroom—that combined the best of the old and new teaching approaches?"

# **April 21, 2014**

#### **Microflipping:**

a Modest Twist on the 'Flipped' Classroom Chronicle of Higher Education, Sam Buemi

"Microflipping is a "guide on the side" approach that can be highly versatile inside and outside the classroom. Unlike the fully flipped approach where students are expected to come to class prepared, microflipping is designed to instruct both those students who have done the required assignments before class and those who have not. It blends the flipped-classroom and traditional-lecture approaches."

# **April 21, 2014**

### **Microflipping:**

a Modest Twist on the 'Flipped' Classroom Chronicle of Higher Education, Sam Buemi

#### Microflipping includes:

- Lecture of 5 minutes maximum;
- Clickers, mobile apps, videos, activities, conversation, etc.;
- Constant balance between lecture and activity is by creating a script that outlines what content and activities I will be covering during class, and which technological tools I'll be using.













# How to Create...?

Creating videos for flipped learning, eSchool News

Joe Zisk: http://teacheronline.us/screencapture/

- Screencasting software for iPads includes:
  - Replay Note (\$4.99), Explain Everything (\$2.99), Screenchomp (free), and ShowMe (free).
- Screencasting software for a laptop or desktop includes:
  - Jing (free), Snagit (\$29.95),
     Screencast-o-matic (free),
     Camtasia Studio (\$179), Camtasia for Mac (\$75 for a single educator license), and aTube Catcher (free).



# I Flip, You Flip, We All Flip: Setting Up a Flipped Classroom (Video: 24:09) https://www.youtube.com/watch?v=ZRvmijeZ9CA



### August 5, 2013

Free Online Higher Education: 5 Best MOOCs
By Kannan Sankaran, Epoch Times

MOOC at UPenn; Recession Fuels Explosion of Online Learning



### May 18, 2014

Harvard goes all in for online courses The stress is on production values, props, and, yes, scholarship

The Boston Globe, Marcella Bombardieri



Laurel Thatcher Ulrich, a Harvard historian, was filmed in the HarvardX studio for her class, "Tangible Things."

# May 18, 2014

Harvard goes all in for online courses The stress is on production values, props, and, yes, scholarship

The Boston Globe, Marcella Bombardieri

- Two professors who teach an undergraduate course on China completely replaced in-class lectures with materials from their MOOC, to be reviewed by the students as part of their homework. Class time is now dedicated to discussion, and participation is being graded for the first time – not always to students' liking.
- Videos are only the beginning. HarvardX is building interactive mapping and timeline tools and a program that allows students to post comments inside videos uploaded by their classmates.

# April 14, 2014

The New Academic Celebrity
Why a different kind of scholar—and idea—
hits big today,
Chapting of Higher Education Christopher Shape

**Chronicle of Higher Education, Christopher Shea** 



# **April 14, 2014**

The New Academic Celebrity
Why a different kind of scholar—and idea—
hits big today,

**Chronicle of Higher Education, Christopher Shea** 

# TED Topics s website, TED categorizes its library of talks as pic. Here are a few companisons that caught o





# Why Use Video?

- David Ausubel (1978) argued that knowledge was hierarchically organized.
- 2. New learning concepts and ideas to be subsumed under or anchored within prior learning experiences (i.e., meaningful info must be related to what already know).
- 3. Advance Organizers: Per Ausubel, we must provide a context, richer, deeper learning.





# Why Use Video?

- 4. Dual coding theory (learning information verbally and visually is more richly stored): Alan Paivio.
- 5. Anchored instruction and macrocontexts: John Bransford and colleagues.
- 6. Multimedia theory: Richard Mayer.







# Segment Video Anchors (e.g., TubeChop of V-PORTAL: Video Primers in an Online Repository of e-Teaching and Learning; "Wikibooks Hooray for Us") http://www.tubechop.com/watch/378752

# Discuss Videos (e.g., Grockit Answers and Vialogues; https://vialogues.com/) Vialogues Delos CRAIL Answers and Vialogues; https://vialogues.com/) Vialogues Delos CRAIL Answers and Answers and











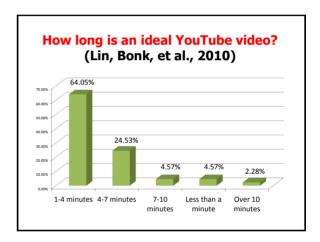


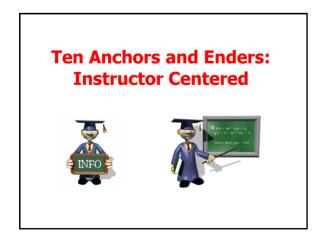


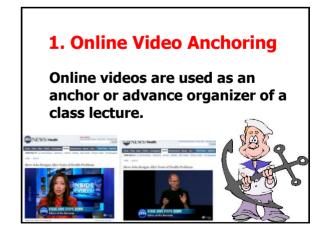














# 2. Online Video Ender

Online videos are used after discussion and activities as a class "ender" or capstone event.

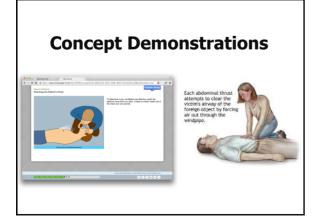






# 6. Pause and Reflect

The instructor(s) plays a portion of a YouTube video and pauses for reflections and then continues playing the video which is followed by still more class reflection.



# 7. Key Concept Reflections

Instructor shows the YouTube video and asks students to reflect on concepts embedded in it. He may replay the video 1-2 more times while prompting the class for certain key concepts. He might ask students to say "pause" when they see a concept from a particular chapter or unit displayed.

. .

# Anchor Concepts in Shared Online Video



# 9. On-Demand Conceptual Anchoring and Review

Instructor pauses a class activity or discussion at any moment and shows a YouTube videos related to a concept, theory, or idea being presented or discussed.



# Anchor Course Concepts and Activities in Brief Shared Online Videos



# **Advice and Guidelines**

- When using shared online videos, consider the learning theory or approach makes them more powerful than other media.
- 2. Assign students to reflect on why or how you used them.



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- 3. Length of video for activities should be less than 10 minutes and preferably under 4 minutes.
- 4. Watch and approve all videos before selecting. And test for link rot.





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- 5. Have back-up videos in case do not work or are taken down.
- Considering offering online video creation as an option—can foster student creativity.









